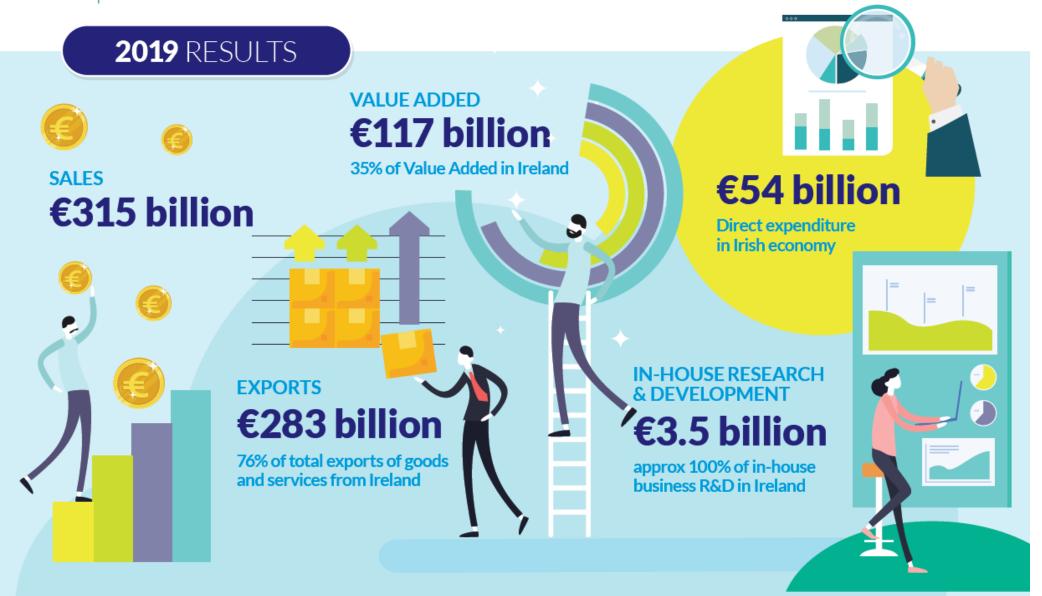


Annual Business Survey of Economic Impact - 2019

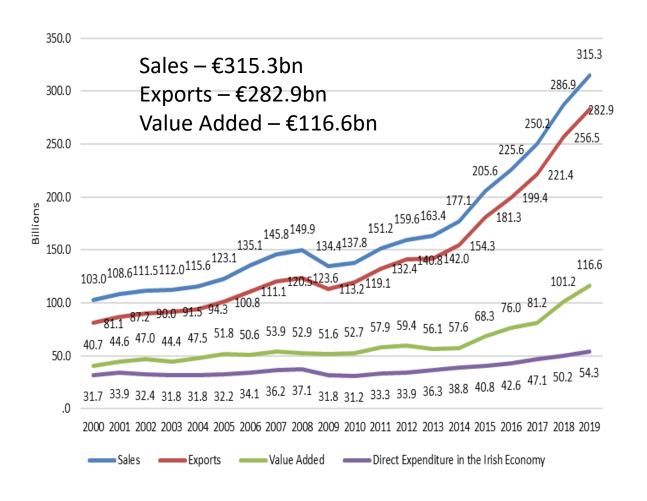
March 2020

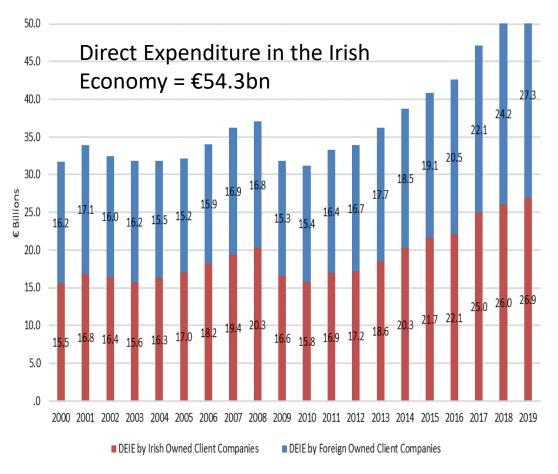


Annual Business Survey of Economic Impact

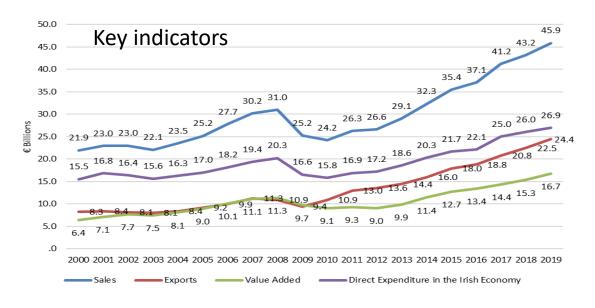


All Client Companies 2019 Performance and Impact

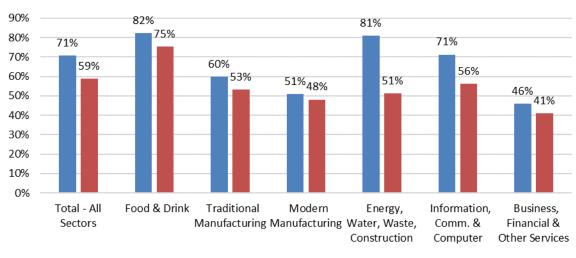




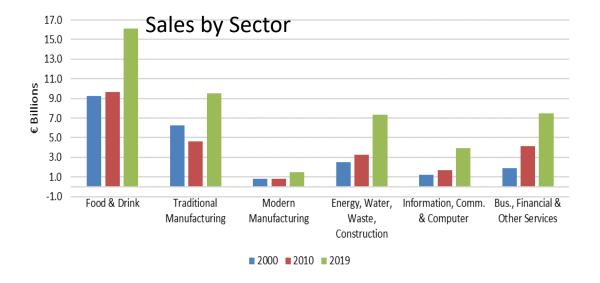
Irish-owned Client Companies 2000-2019 Performance and Impact



DEIE as % of Sales



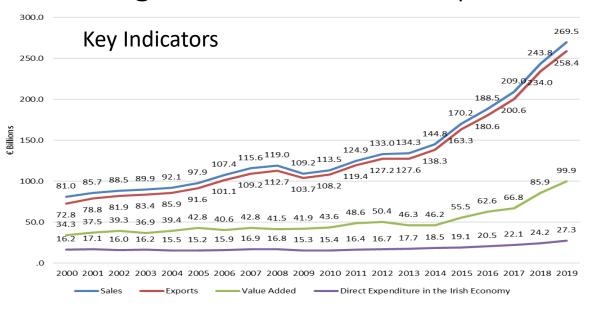
■ 2000 ■ 2019

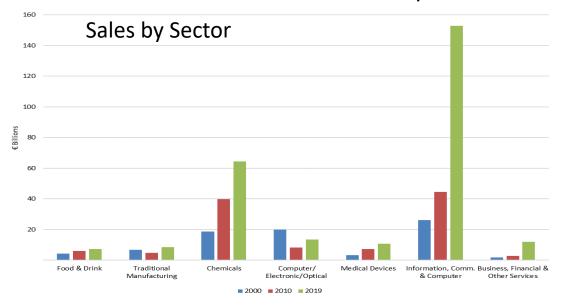


Direct Expenditure in the Irish Economy

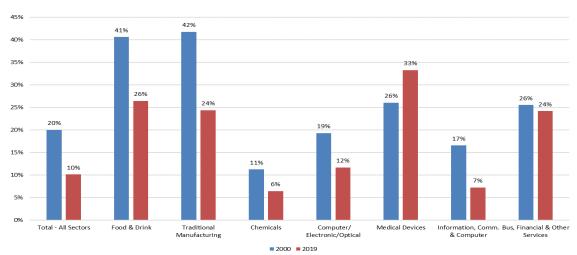


Foreign-owned Client Companies 2000-2019 Performance and Impact

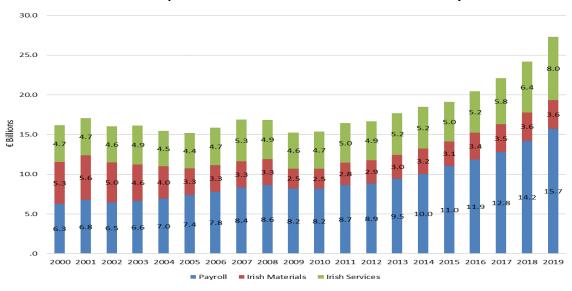




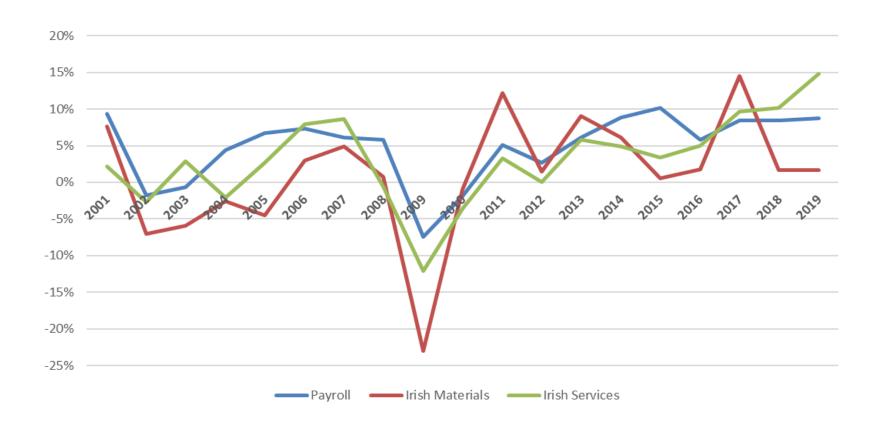
DEIE as % of Sales



Direct Expenditure in the Irish Economy

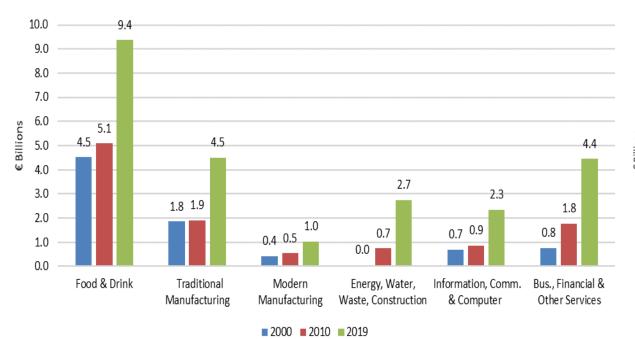


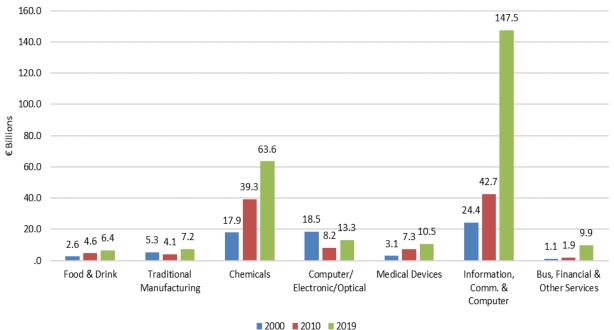
All firms, year-on-year % change, Payroll, Irish Materials and Irish Services, 2000-2019



Exports by Sector Irish Owned Companies

Exports by Sector Foreign Owned Companies





Other key points

- ICT Services now accounts for 56.7% of foreign-owned sales and Chemicals accounts for 23.9%. Therefore, together these sectors account for 80.6% of sales.
- Services have increased from 34% to 61% of sales since 2000 for foreign-owned firms, and from 14% to 25% for Irish-owned firms.
- Export intensity of Irish-owned firms increased from 38% in 2000 to 50% in 2012 and to 53% in 2019.
- Irish materials and services purchased as a share of all materials and services purchased continues to decline (31% for materials, 9% for services in 2019);
- Payroll per person employed increased 3.9% to €66K (€52k for Irish firms, €77K for foreign firms);
- Expenditure on training is up 8% to reach €198m in 2019 and expenditure per employee has increased by 3%.

Exports

